



Cyber Security

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PROFILED:

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PERSONAL BIOGRAPHY

Ankur Sheth is a senior managing director recognised for leading enterprise-wide cyber security transformation and resilience. He brings deep expertise in strategy, risk management and technology implementation, guiding organisations from assessment through design and execution. He partners with executives and boards to strengthen security posture, align compliance with frameworks, and deliver actionable roadmaps. A trusted thought leader and frequent industry speaker, he shares insights on emerging threats and risk strategies. He holds CISSP, CISM and AAISM certifications, an MBA from Indiana University, and a bachelor's from Penn State.



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Q&A WITH ANKUR SHETH

**Reflecting on your career journey, how have your goals evolved over time? Are there any new ambitions you are working toward?**

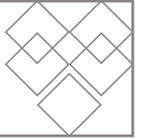
◆ When I reflect on my career, my goals have evolved significantly as I have grown. Early on, like many starting out, I was focused on building technical skills and gaining relevant experience. Consulting quickly broadened my perspective by exposing me not only to cyber security challenges but also to how organisations operate and make decisions. That exposure pushed me to expand beyond core technical work and eventually pursue my MBA to strengthen my business acumen. As the field continues to evolve, especially with the rapid rise of artificial intelligence (AI), I have made it a priority to stay ahead of emerging technologies. I recently earned ISACA's Advanced AI Security Management certification to better advise clients on the risks and opportunities associated with AI adoption. Now, having led teams and practices, I am also focused on developing a broader understanding of areas outside cyber security. Being well rounded makes you a stronger, more strategic adviser to clients navigating complex environments.

What qualities and values do you believe are essential for building strong, trusting relationships with clients?

◆ Consultants sometimes get an unfair reputation for being more focused on selling work than delivering value. In reality, when you are truly committed to your craft, the role becomes much deeper. You evolve into a trusted adviser, a sounding board and sometimes even a therapist. For me, the foundation of strong client relationships must include three major things – honesty, transparency, and responsiveness and reliability. Clients rely on us to tell them the truth, even when it is uncomfortable.

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They expect us to be clear about how we will work with them and what they can expect. And when they are navigating high-stakes situations, they need to know we will be there. Trust comes from consistently showing up with integrity and empathy.

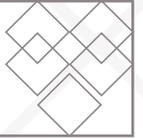
**How important is to you to support and mentor colleagues rising through the ranks? What general advice or guidance do you offer?**

◆ Mentoring others is incredibly important to me. I am fortunate to have had people invest in my growth throughout my career, and their guidance made a real difference in my success. Because of that, I make it a priority to spend time with colleagues at all levels, whether they need advice, support or simply someone to talk through a challenge with. My biggest piece of advice for those early in their careers is simple – ask questions. Curiosity is one of the most powerful tools you can bring to the table. I once had a leader tell me I asked too many questions – an experience that stuck with me for all the wrong reasons. It reminded me why leaders should encourage curiosity, not shut it down. People want to work with those who take the time to understand them, invest in their growth, and genuinely care about helping them succeed. ■

“THE FOUNDATION OF STRONG CLIENT RELATIONSHIPS MUST INCLUDE THREE MAJOR THINGS – HONESTY, TRANSPARENCY, AND RESPONSIVENESS AND RELIABILITY.”

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 REPRESENTATIVE ENGAGEMENTS

- ◆ Led global executive workshops on emerging cyber security trends and strategies to strengthen organisational resilience across industries.
- ◆ Performed comprehensive cyber security assessments to identify vulnerabilities and design actionable roadmaps that reduce enterprise risk.
- ◆ Directed large-scale cyber security transformation programmes, modernising security architecture and governance to enhance resilience and regulatory compliance.
- ◆ Delivered end-to-end implementation of advanced security technologies – including identity and access management and data loss prevention – aligning solutions with business requirements and integrating architecture, design and operations.
- ◆ Conducted security assessments and adversarial testing for AI/ML systems, ensuring model robustness, data integrity and resilience against emerging threats.
- ◆ Facilitated resilience exercises to evaluate organisational readiness for cyber incidents, disaster recovery and enterprise-wide continuity.
- ◆ Developed and matured cyber security and IT governance programmes, enabling clients to establish efficient, scalable frameworks for risk management and compliance.

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